

# PRACTUS®

A LAW FIRM WITH A NEW PERSPECTIVE



For work-life balance,  
**PRACTUS** is **PERFECT**

**Practus** was founded to offer talented attorneys a better option. Break free from never ending pressure to hit billable hour targets, office bureaucracy and opaque compensation structures.

No Minimum Target Billing Hours  
Flexible Fee Arrangements  
Better Economics



JOIN A PRACTICE  
WITH A GREATER PURPOSE.



At Practus, **you're in control.**

You'll have a more flexible schedule, the ability to work where you want and, often, **more take-home pay.**

We reject minimum billable requirements and we foster the **independence and autonomy** you desire.

**Control Your Schedule & Income**



**Work Where You Thrive**



**Enjoy a Friendly & Fair Law Practice**

**PRACTUS IS POSITIONED  
RIGHT FOR THE TIMES.**

# PRACTUS

**CONTROL YOUR SCHEDULE  
AND INCOME**

**WORK WHERE YOU  
THRIVE, WHEREVER THAT  
MAY BE**

**BENEFIT FROM A  
STREAMLINED, EFFICIENT  
PRACTICE**



**PROFESSIONAL  
FREEDOM**

**LOCKED DOWN  
BY FIRM**



**REQUIRED TO SHOW  
UP TO A DESIGNATED  
OFFICE LOCATION**

**NAVIGATE LAYERS  
OF BUREAUCRACY AND  
POLITICS**

**CONTROLLED BY MINIMUM  
REQUIREMENTS**

# TYPICAL LAW FIRM

# THE MODEL

If you're like many attorneys, your expertise is in practicing law, not running a firm.

When you join Practus, you bring one thing: your skills as a lawyer. That way, you can continue to serve your clients while Practus takes care of accounting, back office support, technology, and all the other details that keep your practice running smoothly.

Instead of being bogged down with paperwork, bureaucracy and overhead, you're free to serve and manage your clients, while providing excellent service.



## WE TAKE CARE OF THE REST.



### BACK OFFICE & BILLING SUPPORT

Let Practus take care of billing, receivables and other critical back office support. Our support staff can even help you with business and personal tax preparation and filing.



### FLEXIBLE BILLING ARRANGEMENTS

Practus gives you the flexibility to choose the way you bill your clients. Whether it's with fixed fees, success fees, alternative fees or contingency-based billing, it's up to you.



### TECHNOLOGY & IT SUPPORT

Practus takes the worry out of setting up and maintaining your systems by providing cloud-based document management, virtual communications and our technology staff support and resources.



### RETIREMENT & HEALTH BENEFITS

These benefits are important. That's why we want to provide ways for you to enhance the current and future well-being of you and your family. We set up options for you to make the process hassle free.

## YOUR 20% PARTNERSHIP FEE COVERS:

- Back Office Accounting
- Bill Production & Invoicing
- Technology Support
- Practice Management System
- Standard Firm Software
- Professional Liability Insurance
- Brand Awareness / Firm Marketing as well as Event and Publicity support

**PRACTUS**

# THE ECONOMICS



**PRACTUS OFFERS A  
SUPERIOR  
ECONOMIC  
ARRANGEMENT FOR  
YOU AND YOUR  
CLIENTS**

## **LARGE LAW FIRM MEDIAN PARTNER <sup>1</sup>**

Client originations:  
\$ 1,250,000  
Billable hours:  
1,700  
**Compensation:  
\$ 575,000**

**AT PRACTUS, YOU CAN WORK FEWER HOURS,  
AND MAKE MORE MONEY <sup>2</sup>**

Client originations:  
\$ 1,250,000  
Billable hours:  
1,700  
**Compensation:  
\$ 1,000,000**

Client originations:  
\$ 875,000  
Billable hours:  
1,200  
**Compensation:  
\$ 700,000**

1. From the 2016 Partner Compensation Survey by Major, Lindsey & Africa.  
2. Compensation shown reflects assessment of A-Level expenses. Net compensation will be affected by B-Level and C-Level expenses.



# THE CULTURE

## THE 3 C'S OF PRACTUS: CULTURE, COLLABORATION & COMMUNITY

These concepts are the pillars of our firm, and how we differentiate ourselves from the traditional law firm environment. Without them, we wouldn't be, well, PRACTUS!



**CULTURE**



**COLLABORATION**



**COMMUNITY**

We invest time and resources to create a **culture** of connectivity. Through events, celebrations, meetings and activities, we make sure that our attorneys and staff feel united. Our cohesive values and corporate philosophy of **collaboration** make this possible. Our intention is to glue people together and create a **community**, regardless of where they work. Utilizing best of breed technology allows us to bridge people together across the globe. These Initiatives take consistent effort and we are proud to say this has been a priority for us since day one!

# DON'T TAKE OUR WORD FOR IT...

HEAR WHAT A FEW OF OUR ATTORNEYS HAVE TO SAY ABOUT THE PRACTUS EXPERIENCE!



**JESSE C.**

Kansas City, MO

Clients reasonably expect their law firms to leverage technology and efficient processes to reduce the cost and increase the impact of their legal spend. Practus allows me to deliver on this expectation.



**ANDREA S.**

Portland, ME

I've felt more connected joining Practus (a virtual law firm, in the middle of a global pandemic) than I did when joining my previous law firm.

Practus is definitely a law firm with a new perspective, and it has renewed my passion for practicing. I'm so excited to have this new chapter to my professional life!



**ROBERT M.**

Ft. Lauderdale, FL

Practus has allowed me to better manage my work and personal life. Not only the virtual aspect of the firm, but the collaborative nature of all the partners. Practus provides us with optimal work-life balance.

**THERE HAS TO BE A BETTER WAY.**

**Have you been in your current situation too long?**

We will give you a customized analysis of your economic opportunity and more importantly, a sense of the freedom you can have working at Practus.

▶ **BOOK A CALL WITH STEPHANIE RECUPERO**

## OUR TEAM



**STEPHANIE RECUPERO**  
VP of Recruiting



**JOHN LIVELY**  
Founder, Managing Partner



**TRACEY WATSON**  
VP of Operations & Culture



**SHAWN DANIELS**  
Chief Technology Officer



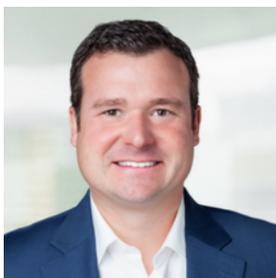
**SANDRA HAISLET**  
VP of Firm Administration



**CHRIS LANGE**  
General Counsel, Partner



**VALERIE SPENGLER**  
VP of Marketing



**DAN JOHNSON**  
Chief Financial Officer



**HOLLY EINSPAHR**  
HR Specialist

**PRACTUS**